
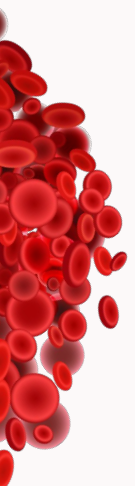




Ad Astra Diagnostics

MMB Practicum Mid-Project Update

Francesca Balestrieri, Robby Jones, Gouri Kallambella,
Rachel Morris, Amy Nguyen, & Tucker Parks
10/21/2025

- 
- 
1. Review of the original scope, goals, and priorities of the project
 2. Status update:
 - a. Actions and progress to date
 - b. Ideas beyond original scope that have been identified
 - c. Hurdles and potential solutions
 3. Proposed plan for the remainder of the semester

Agenda:

Review scope and goals

Progress update

Hurdles

Questions

Schedule final presentation

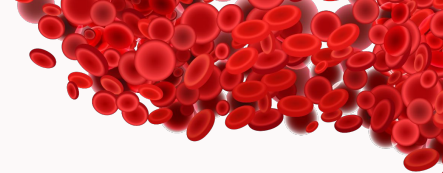


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Scope and Goals

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1

Scope and Goals

Project Scope/Problem



Regulatory

Challenges in expanding the clinical utility of a CLIA-waived hematology device for **parameters that have not been previously evaluated yet**



Clinical

Determine whether reporting these parameters at point-of-care **meaningfully improves patient care and decision making**

Project Goals



Goal 1 (25%)

Propose exact **Allowable Total Error (ATE)** standards for different parameters



Goal 2 (12.5%)

Quantify how each of these parameters impacts decisions at the **POC**



Goal 3 (12.5%)

Evaluate **risk-benefit** of each parameter for CLIA-waived patients

Goal 4 (25%)

Create a **portfolio of case studies** that showcase the clinical value of these parameters

Goal 5 (12.5%)

Provide **regulatory and scientific justification** in a formal document with rationale for the **FDA**



2

Progress

Goal 1: Propose ATE Values

- Progress has been made in researching the prerequisite data required to create a proposable ATE
- Preliminary findings for ATEs of MCH, MCHC, and RDW
 - MCH → $\approx 2.5\%$
 - MCHC → $\approx 1.27\%$
 - RDW → $\approx 4.6\%$
- Neutrophil and Lymphocyte counts seen separately in previous testing
 - Further research is needed to compile biological variance data to propose an ATE for the ratio.
- Research backing clinical significance of IG#
 - Need to compile more biological variance data



45% Done

Goal 2: Quantify Value of Parameters of Interest

Direct/Tangible Costs

- Cost of test itself, equipment maintenance
 - Average cost of POCT tests was **\$1.89 + labor + management**
 - 8-20% savings** in laboratory costs
- Staffing (highest)
- Transportation (eliminated)

*Small units benefit more from savings in direct costs

*Refuting evidence: majority of savings found downstream

Indirect/Intangible Costs

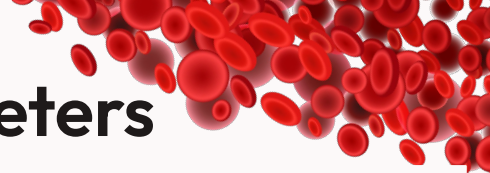
- Time
 - POC TAT **46 min less** than lab analysis
 - Ex. iStat: 21 min, \$3.11 saved; **20% reduced treatment time**; iStat+ CBC: 31 min, \$14.96 saved
 - Ex. Time to document CBC with differential: 1 min 42 sec = **13.3 hr manual entry per month**
- Patient satisfaction

40% Done

Goal 3: Evaluate Risk-Benefit of Parameters

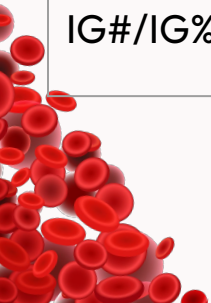


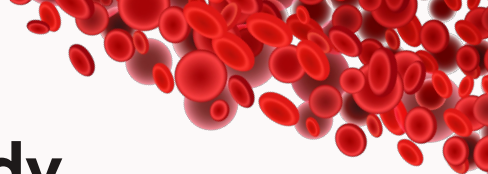
40% Done



Goal 3: Evaluate Risk-Benefit of Parameters

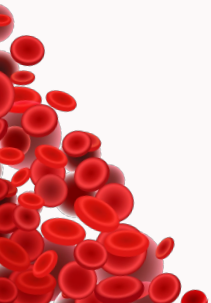
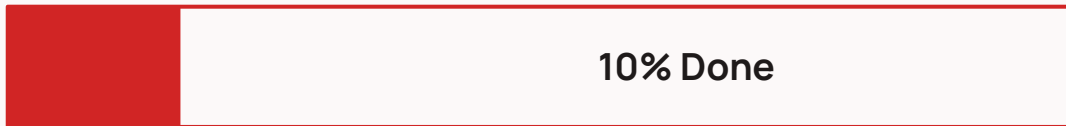
MCH/MCHC
RDW
NLR
IG#/IG%

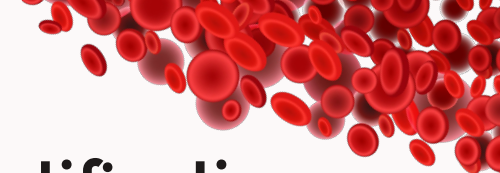




Goal 4: KOL/VOC Outreach & Case Study Portfolio Creation

- We are implementing suggested changes to the outreach script from Danielle
 - Updating the script to include more questions targeted to RBC indices.
 - Adding more emphasis in the script on the potential impact of having simple 2 minute beside CBC results
- Talked to some hospital nurses and got feedback on the potential use of this product
 - They were very excited about it, and thought it could be advantageous, especially in ER settings
- We will continue to reach out to clinicians, and will keep a running list of contacts to share with AAD.
 - Goal is 10-15 contacts each



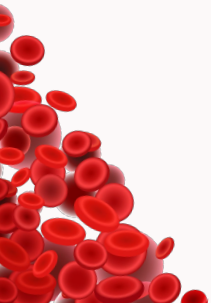


Goal 5: Provide regulatory and scientific justification in a formal document with rationale for the FDA

This will be the last step of our project, so this will be completed at a later date.

We will compile our research and findings from the other goals to achieve this one.

0% Done



VOC/KOL Outreach

Made script for outreach and it has been approved by AAD

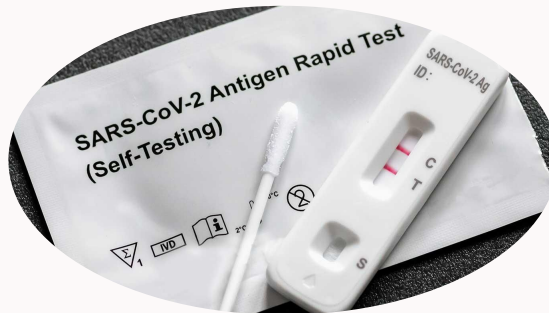


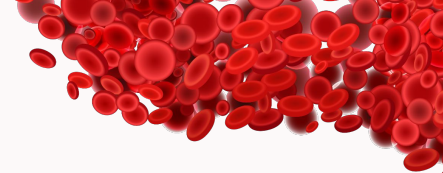
15% Done

What is a CLIA waiver?

- CLIA (Clinical Laboratory Improvement Amendments) regulates laboratory testing in the U.S
- Permits use of simple, low-risk tests outside traditional labs
- Requires minimal training & no specialized equipment

Examples





CLIA-Waived QScout[®] CBC

Hematology device designed to provide a complete blood count in ~2 minutes from fingerstick or venous blood.

QScoutLab

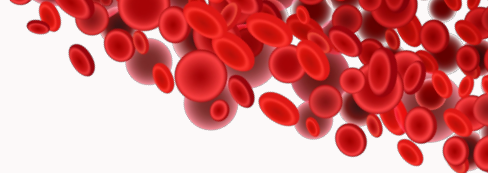
- Imaging-based system
- Cell examination using AI
- **Compact, portable**
- Self-contained reagent



CBC Test

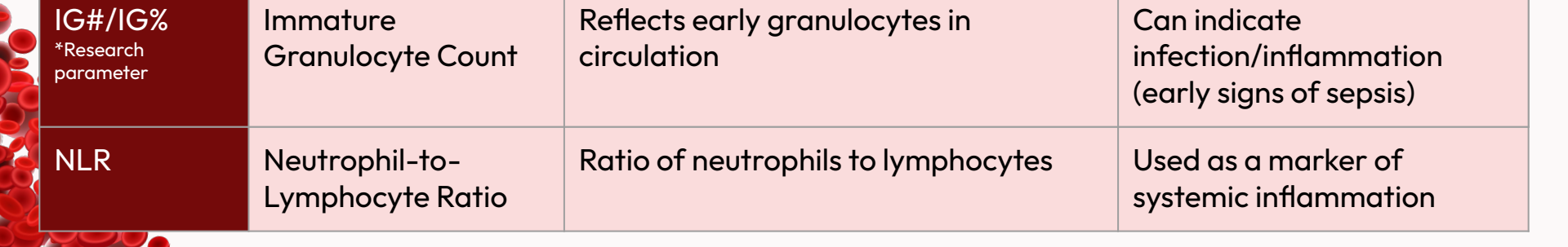
- **Screening** for anemia, leukemia, infection, bleeding, **sepsis early detection**

Previously submitted to FDA & rejected because of 5 biomarkers



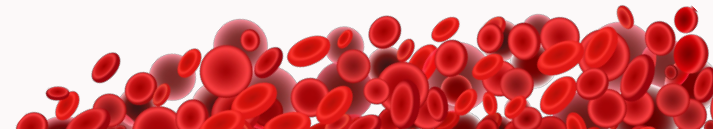
Biomarkers of Interest

Acronym	Term	Definition	Purpose
MCH	Mean Corpuscular Hemoglobin	Average amount of hemoglobin in a single red blood cell	Helps evaluate oxygen-carrying capacity of red blood cells
MCHC	Mean Corpuscular Hemoglobin Concentration	Average amount of hemoglobin in red blood cells	Assesses the color and hemoglobin concentration of red blood cells
RDW	Red Cell Distribution Width	A measure of size variation in RBC	Can differentiate causes of anemia
IG#/IG% <small>*Research parameter</small>	Immature Granulocyte Count	Reflects early granulocytes in circulation	Can indicate infection/inflammation (early signs of sepsis)
NLR	Neutrophil-to-Lymphocyte Ratio	Ratio of neutrophils to lymphocytes	Used as a marker of systemic inflammation





Barriers



Hurdles/Potential Solutions

- Subjective analysis of intangible costs for CBC vs laboratory analysis
 - POCT is conducted for a wide range of reasons, finding CBC specific information can be challenging
 - Making generalizations
 - Evaluating studies taken from developing countries, how would this impact the development of the product/considerations for traditional Western medicine/healthcare systems
 - Have there been any considerations about training/evaluations/worst-case scenarios/mitigation strategies (other idea category)
 - Goal #5 cannot really be pursued until we make substantial progress on the other goals
- Solutions

Hurdles

Current Challenges

Subjective analysis of intangible costs

Mitigation Strategy

Break down and consider the different populations and perspectives involved in the process of conducting a Point-of-Care CBC test

POCT Wide Scope

Evaluate key similarities and differences between operational factors among different POCT tests to make more informed generalizations.

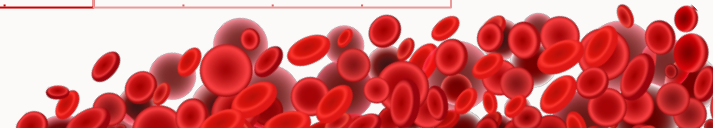
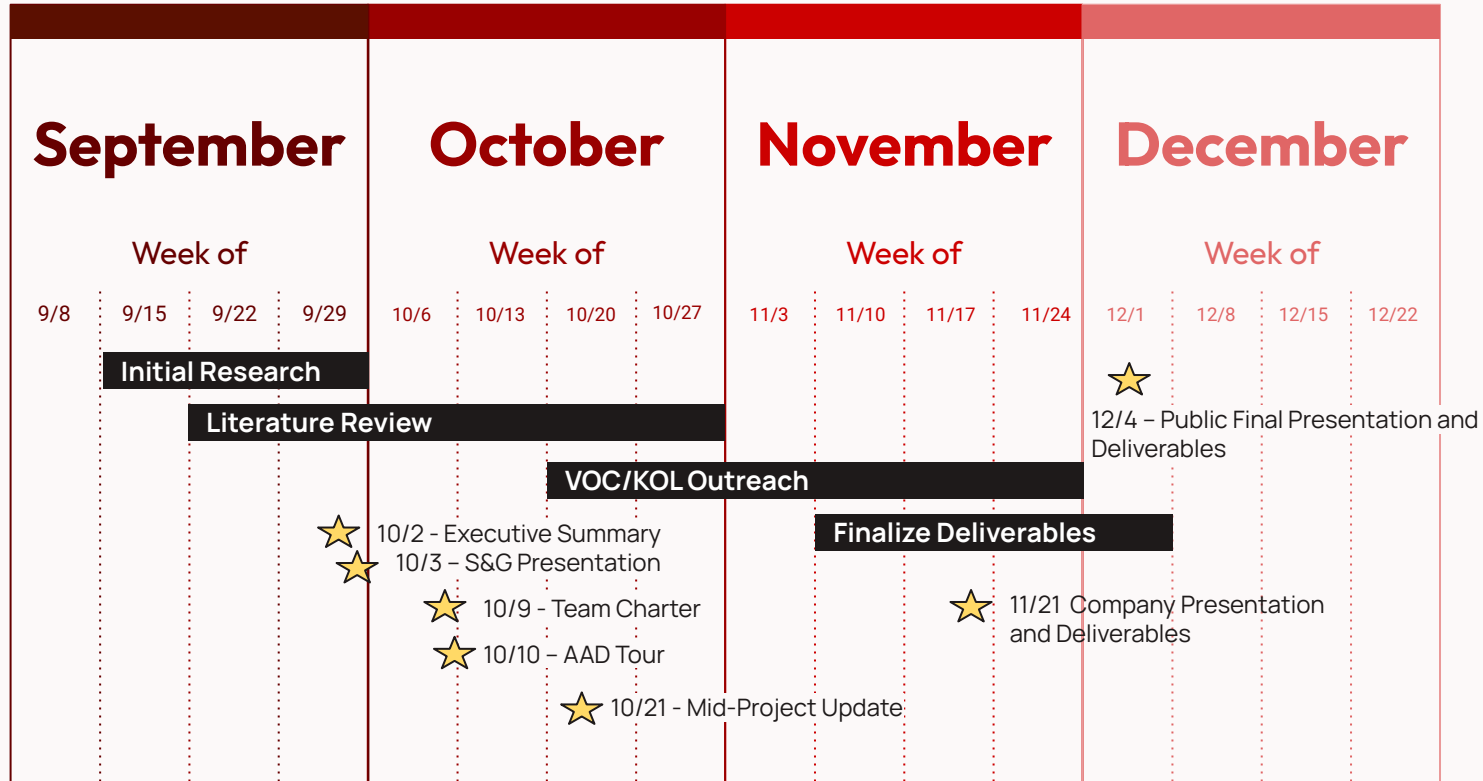
Studies from resource-constrained areas

Analyze common factors among healthcare systems and highlight primary areas of need. Improve understanding of long-term implementation goals.

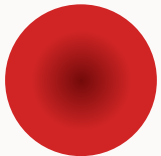
4

Updated Timeline

Project Timeline



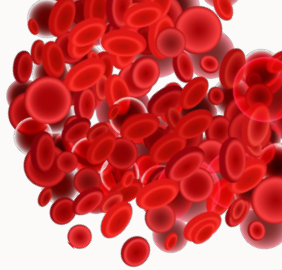
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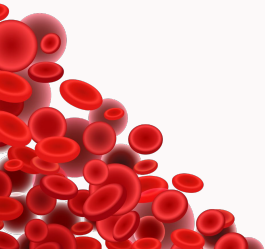
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Icons and infographic resources	These can be used in the template, and their size and color can be edited
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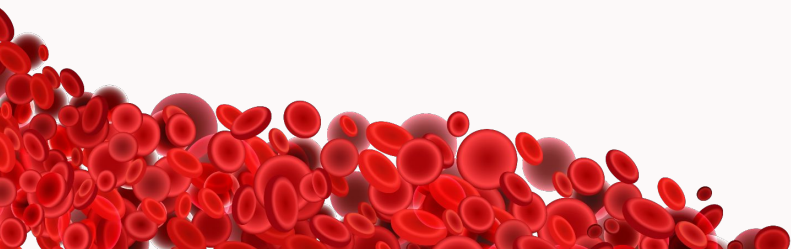
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Biomarker	TEa95 Optimal (z=1.65)	TEa95 Desirable (z=1.65)	TEa95 Minimal (z=1.65)
MCH	1.25	2.5	3.75
MCHC	0.64	1.27	1.91
RDW	2.28	4.56	6.84
IG%	4.52	9.05	13.57
NLR	12.29	24.58	36.87

$$RCV = Z \times \sqrt{2} \times \sqrt{CV_A^2 + CV_I^2}$$



Z score of 1.96 → Probability 95% → Significant

Z score of 2.58 → Probability 99% → Highly significant

About the disease



Mars

Despite being red, Mars is a very cold place. It's full of iron oxide dust



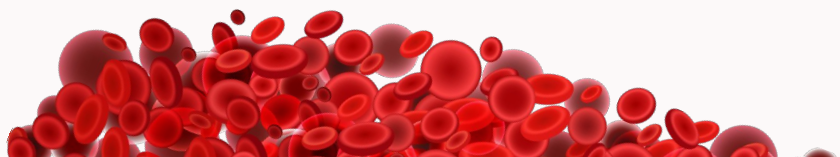
Jupiter

Jupiter is a gas giant and the biggest planet in the Solar System

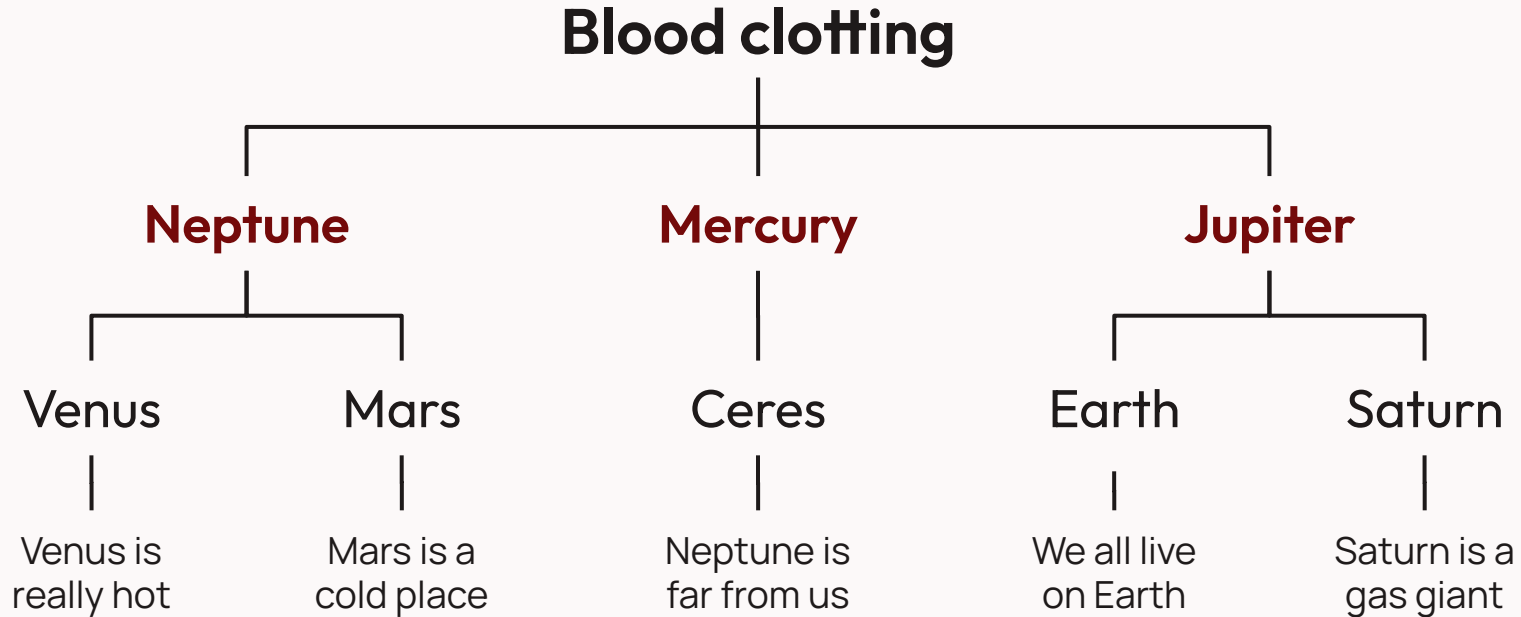


Venus

Venus has a beautiful name and is the second planet from the Sun



About the disease



Some considerations

Do you know what helps you make your point clear?

Lists like this one:

- They're simple
- You can organize your ideas clearly
- You'll never forget to buy milk!

And the most important thing: the audience won't miss the point of your presentation ever again



Concepts and typology



Type A

Neptune is the farthest planet from the Sun and the fourth-largest in the Solar System



Type B

Mercury is the closest planet to the Sun and also the smallest one in the Solar System



Type C

Despite being red, Mars is a cold place. It's full of iron oxide dust, which gives the planet its reddish cast

Pathology



Mercury

Mercury is the closest planet to the Sun



Mars

Despite being red, Mars is a cold place



Venus

Venus is the second planet from the Sun



Jupiter

Jupiter is the biggest planet of them all



Symptoms of the disease

01**Mercury**

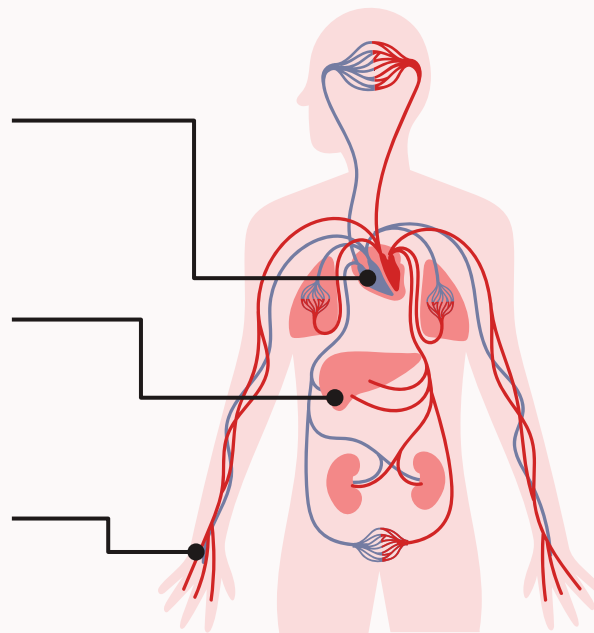
Mercury is the closest planet to the Sun

02**Jupiter**

Jupiter is the biggest planet of them all

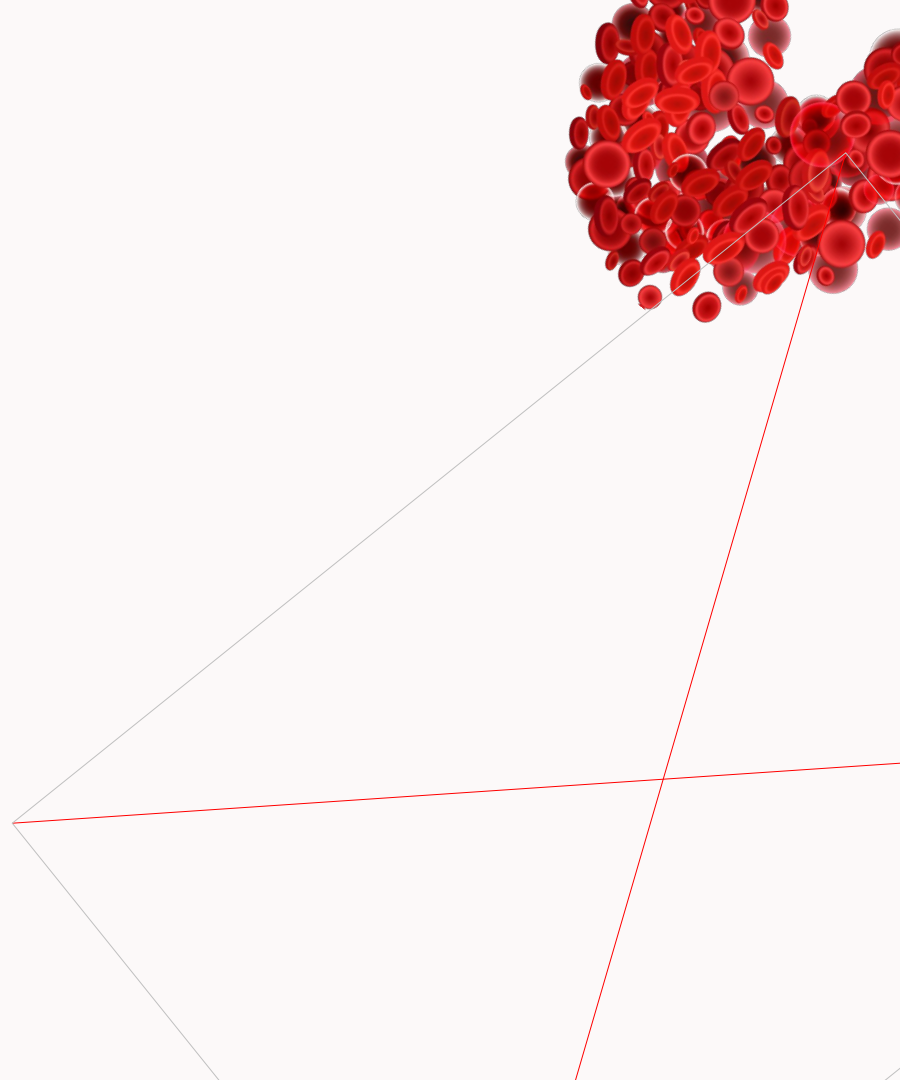
03**Neptune**

Neptune is the farthest planet from the Sun





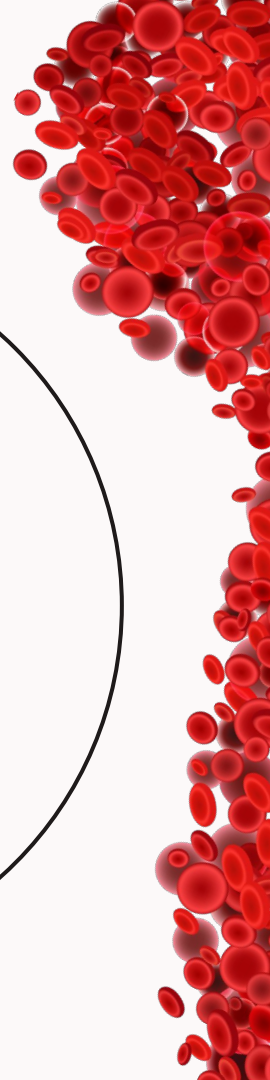
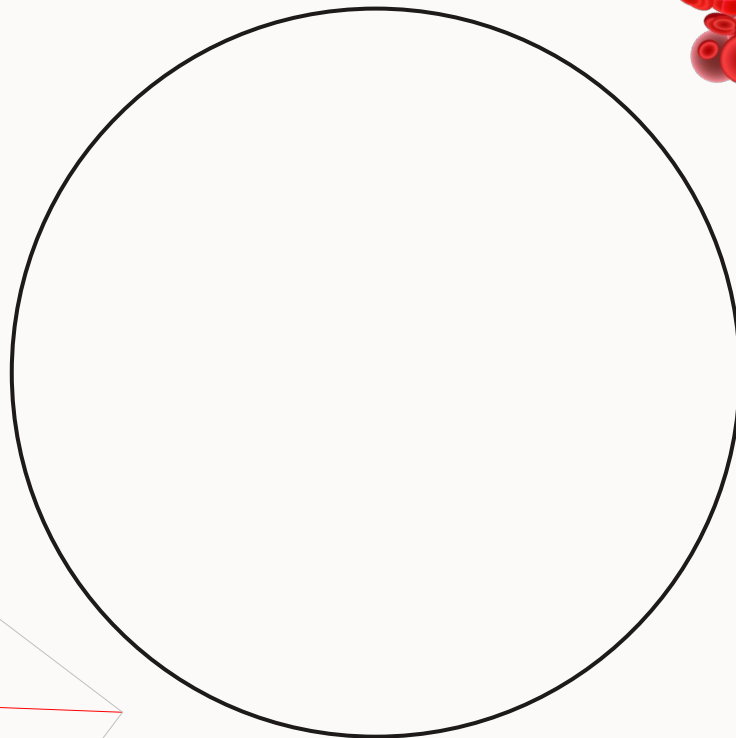
Awesome words

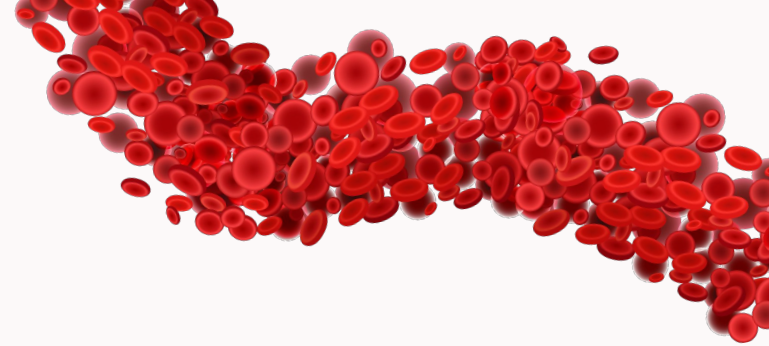


A picture is worth a thousand words

To reinforce the concept, try using an image

Images reveal large amounts of data, so remember: use an image instead of a long text. Your audience will appreciate it





150,000

Big numbers catch your audience's attention

Key numbers

5,000

Mercury

Mercury is the closest planet to the Sun

620

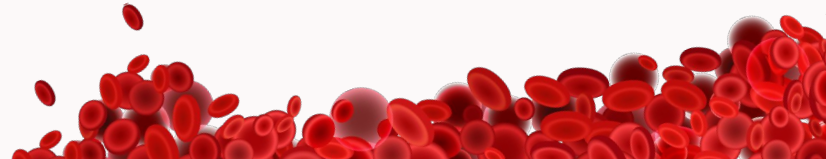
Venus

Venus is the second planet from the Sun

10,120

Mars

Despite being red, Mars is a cold place





“This is a quote, words full of wisdom that someone important said and can make the reader get inspired.”

—Someone Famous

Diagnosis



Venus

Venus is the second planet from the Sun



Jupiter

Jupiter is the biggest planet of them all



Mars

Mars is actually a very cold place



Mercury

Mercury the closest planet to the Sun



Saturn

Saturn is composed of hydrogen and helium



Neptune

Neptune is the farthest planet from the Sun



Daily recommendations



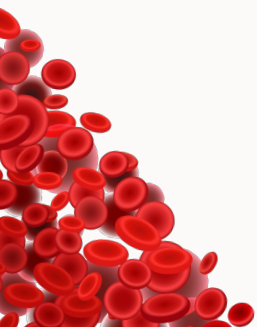
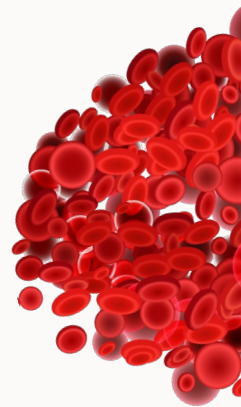
What to do

- You can describe what the patient should do here
- You can describe what the patient should do here
- You can describe what the patient should do here












What not to do

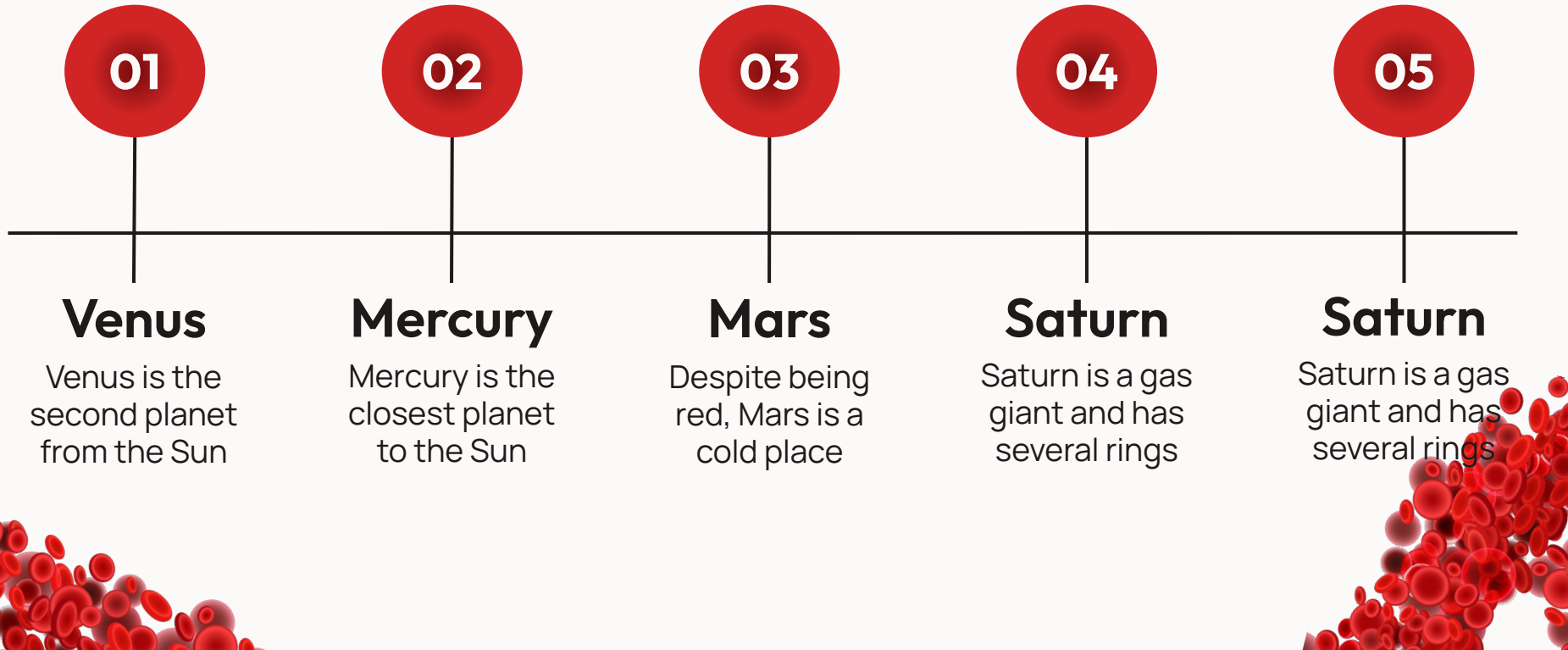
- You can describe what the patient shouldn't do here
- You can describe what the patient shouldn't do here
- You can describe what the patient shouldn't do here



Prevention

Habits	Mars	Mercury	Venus
Habit 1			
Habit 2			
Habit 3			

Treatment



Prevalence



Venus

Venus has a beautiful name



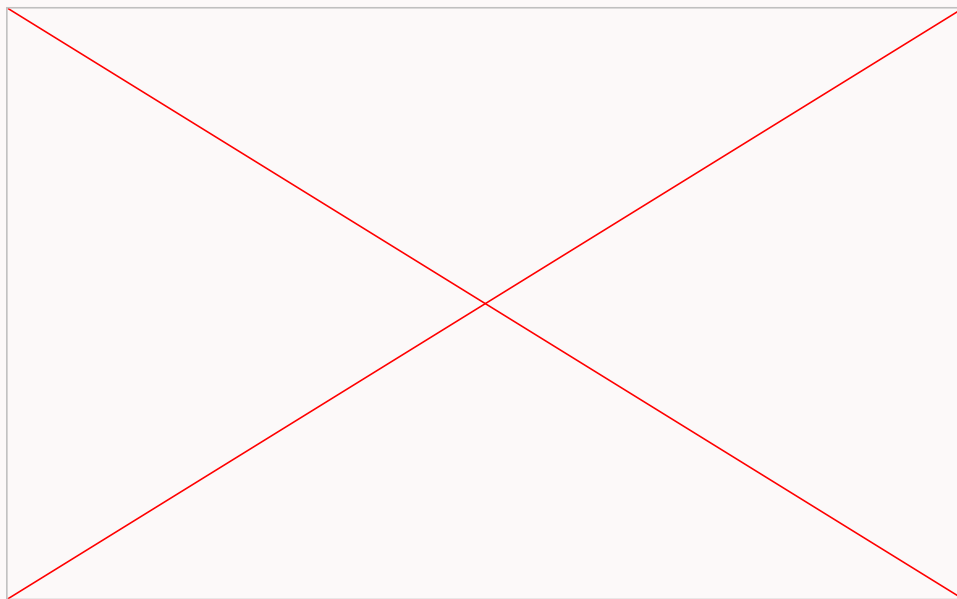
Mars

Despite being red, Mars is cold



Mercury

It's the closest planet to the Sun



Follow the link in the map to modify its data and then paste the new one here. **For more info, click here**

Conclusions from the diagnosis

Conclusion 1

Mercury is the closest planet to the Sun and the smallest one in the Solar System



Conclusion 2

Earth is the third planet from the Sun and the only one that harbors life

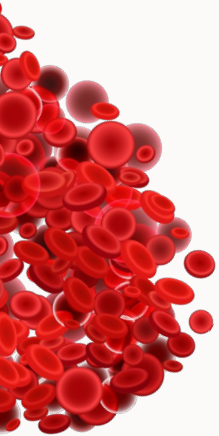


Conclusion 3

Mars is a cold place. It's full of iron oxide dust, which gives the planet its reddish cast



Our doctors



Jenna Doe

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screen with your own

Sarah James

You can replace the image on the
screen with your own

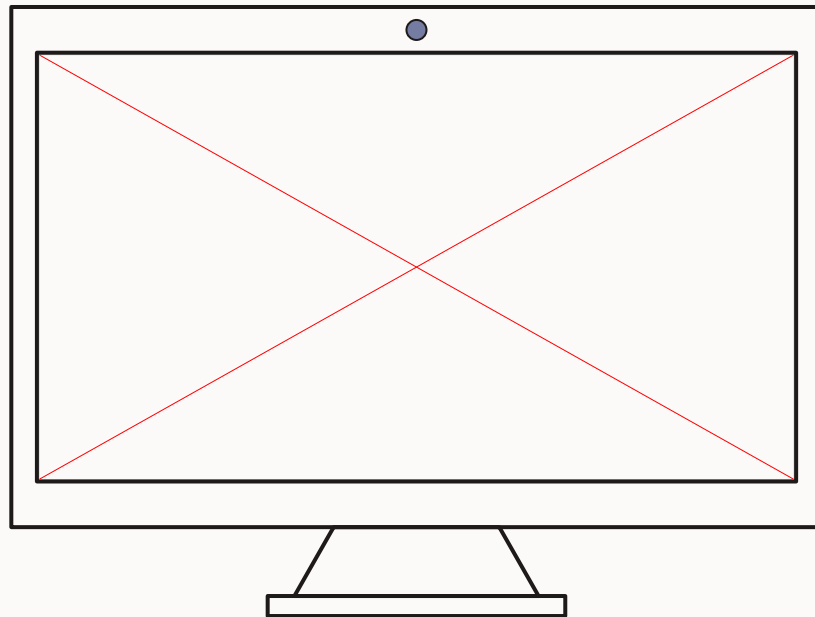
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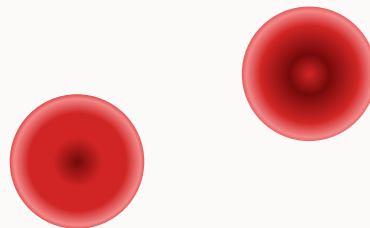
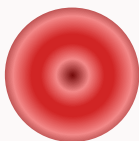


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Vectors

- Blood donation concept with bloody red cells or erythrocytes in realistic style illustration



Resources

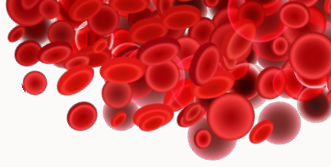
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Vectors

- Blood cells flow. red and medicine, biology medical, human health, science and microbiology
- Drawn circulatory system infographic

Photos

- Doctor wearing face mask at the hospital
- Back view doctor holding a blood sample
- Nurse and doctor team ready for work day
- Front view doctor with stethoscope smiling



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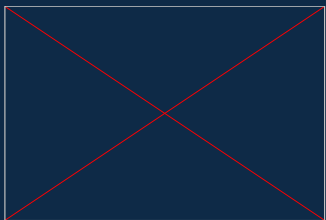
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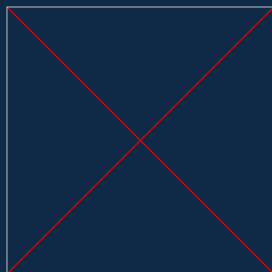
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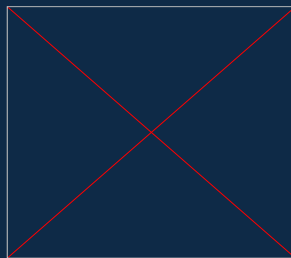
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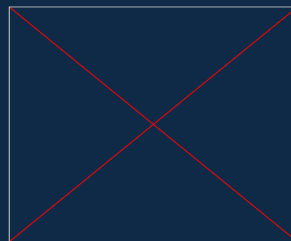
Pana



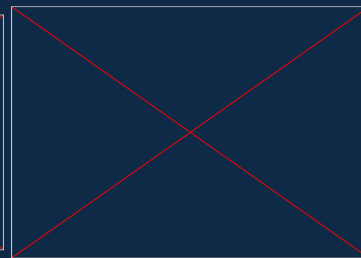
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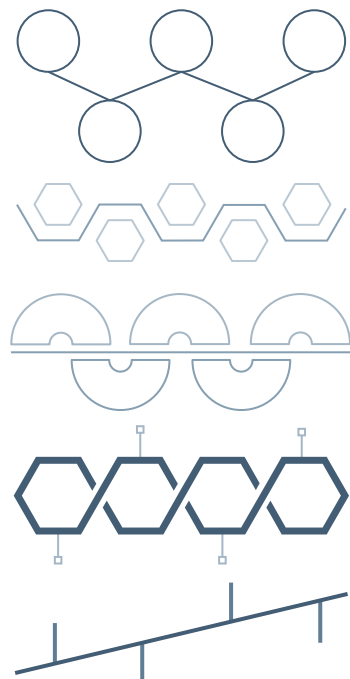
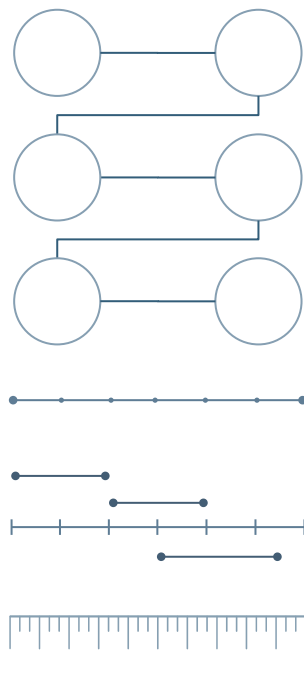
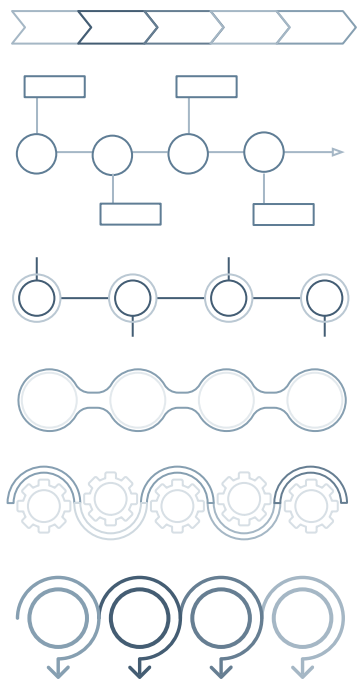
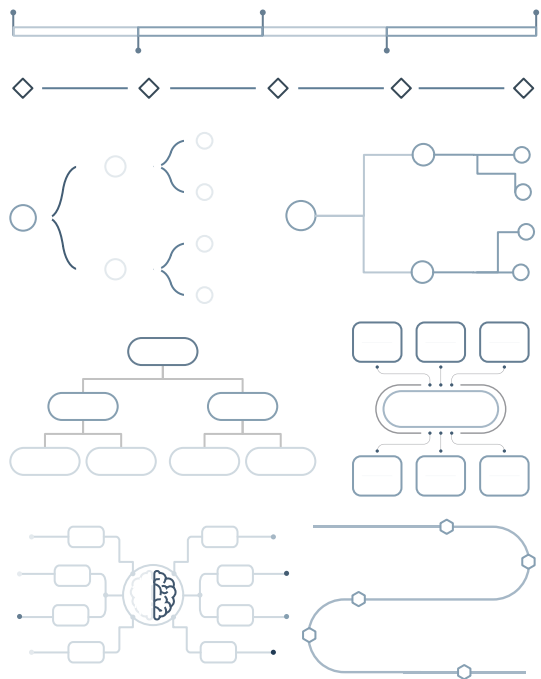
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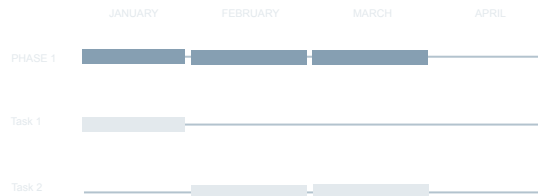
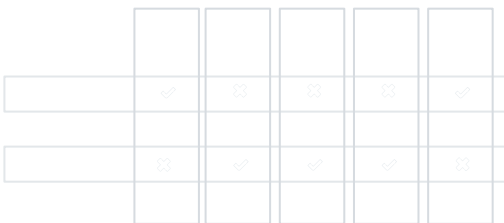
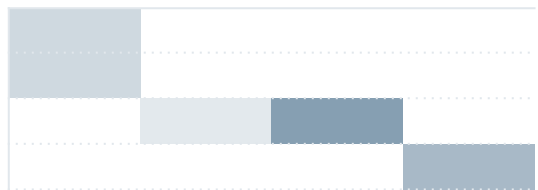
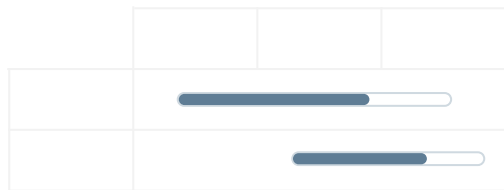
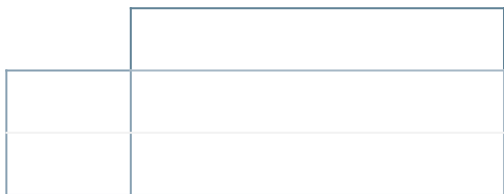
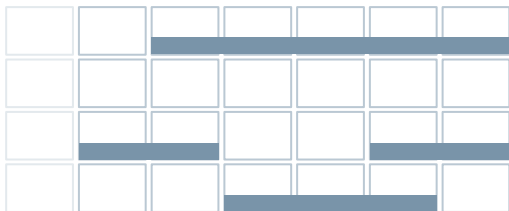
Use our editable graphic resources...

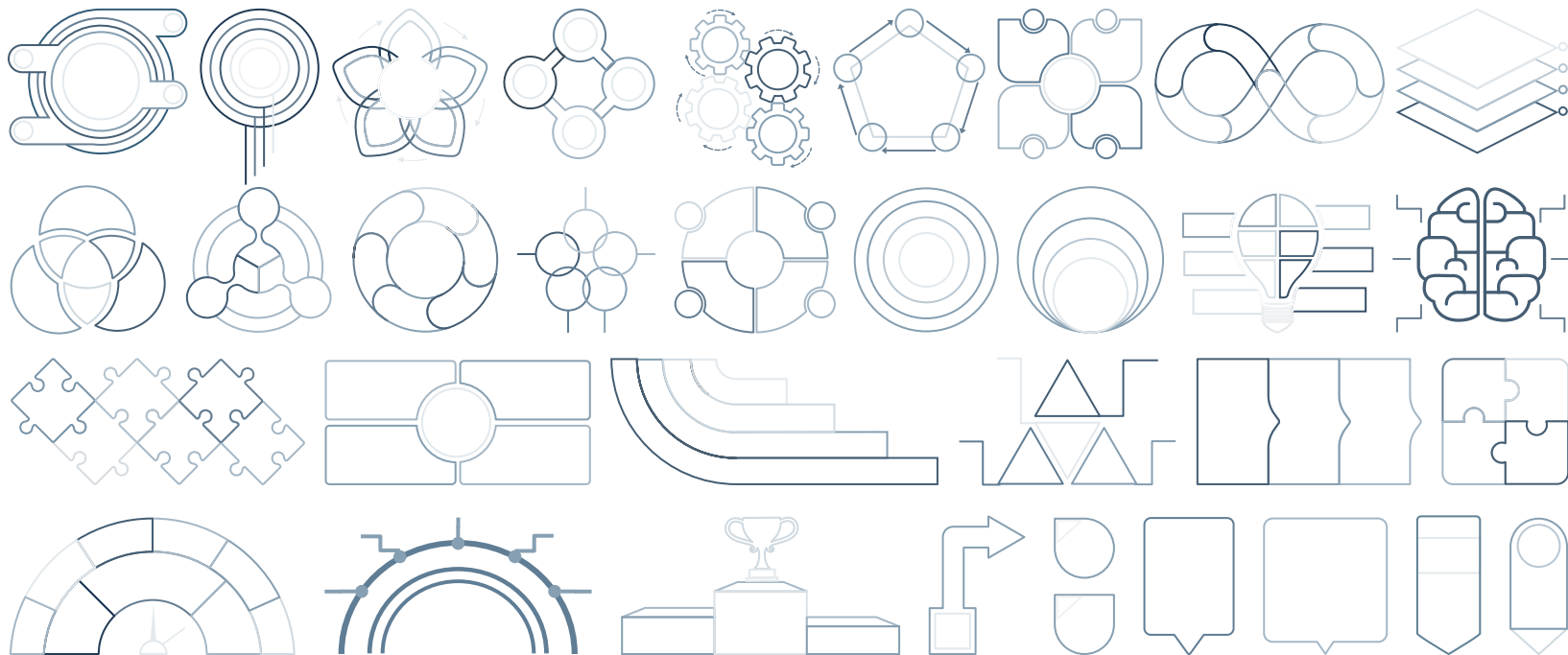
You can easily **resize** these resources without losing quality. To **change the color**, just ungroup the resource and click on the object you want to change. Then, click on the paint bucket and select the color you want. Group the resource again when you're done. You can also look for more **infographics** on Slidesgo.

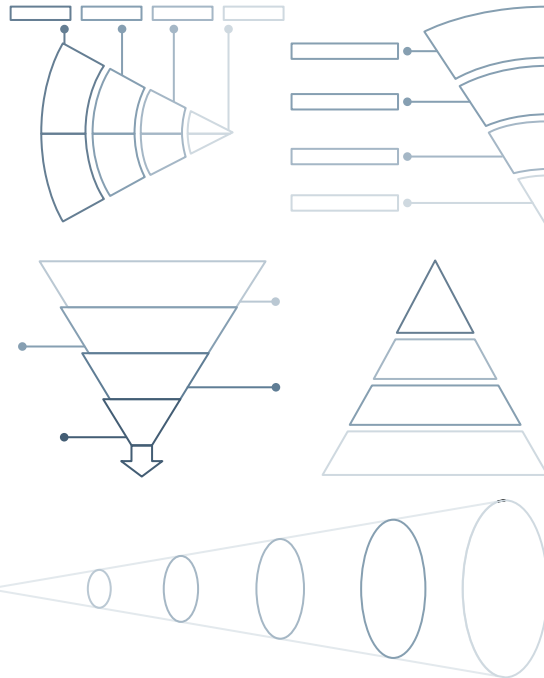
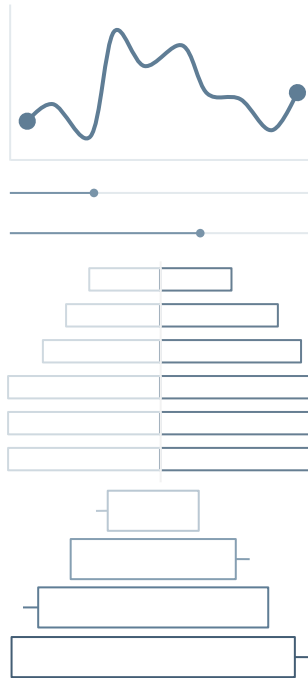
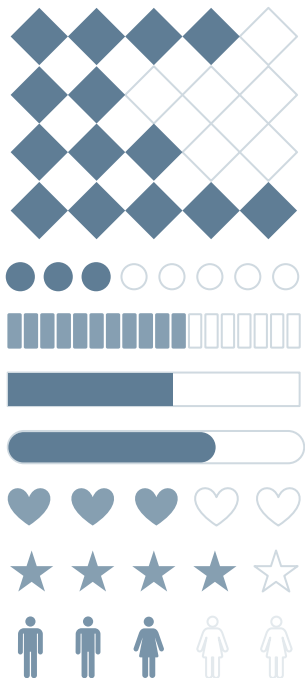
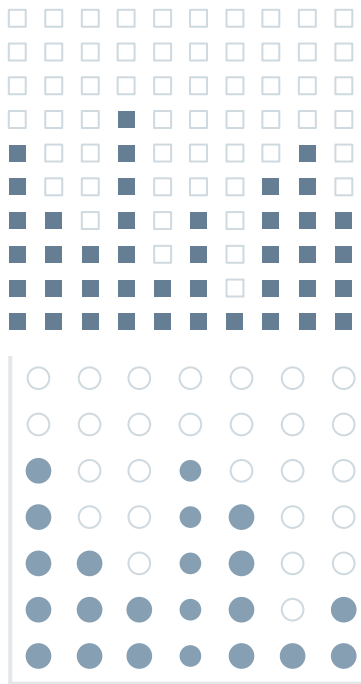












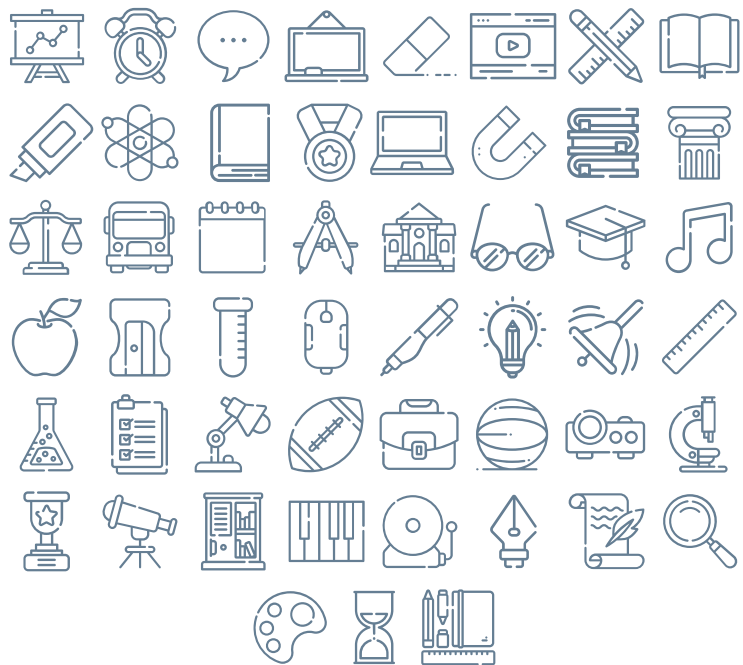
...and our sets of editable icons

You can **resize** these icons without losing quality.

You can **change the stroke and fill color**; just select the icon and click on the **paint bucket/pen**.

In Google Slides, you can also use **Flaticon's extension**, allowing you to customize and add even more icons.





Business Icons



Teamwork Icons



Help & Support Icons



Avatar Icons



Creative Process Icons



Performing Arts Icons



Nature Icons



SEO & Marketing Icons



